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## General Motors Project: Janesville, Wisconsin

Lipten Company was recently awarded a contract by General Motors to supply and coordinate the capital equipment for the Janesville Assembly Plant Powerhouse. Within the project scope, Lipten provided two 80,000 pph packaged watertube boilers and other ancillary equipment. This new equipment is supplying the steam that is required by the plant's heating system.

Natural gas is being used as the fuel for the boilers. Lipten's scope of work included furnishing the new boilers, each with a single fuel burner: a combustion air fan, a natural gas fuel train, a carbon steel stack and an economizer.



CombustionPac™ Control System

In addition, Lipten supplied two CombustionPac™ full metered-cross limited control systems, a Lipten MasterPac™ balance of plant control systems and a Lipten SCADAPac™ PC based plant monitoring system. Lipten also provided engineering, start-up and project management services.



Packaged Watertube Boiler

Following the field start up and commissioning work, Lipten also provided an in-depth operator training program for the GM power plant operators. The Lipten Company has a long history of providing Engineering, Procurement and Construction services for the Industrial markets and has been a Tier 1 Supplier for GM for over 30 years.



Boiler Blowdown System

Lipten has completed over 500 Central Energy Plant installations. General Motors Corporation has contracted with Lipten on numerous occasions for our ability to take a project from Design through the Capital Equipment procurement process and the management of the installation and start-up process.

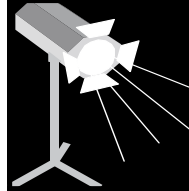
## Lipten's Rep Network Update:

Lipten has established a broad network of sales representatives throughout the United States and Canada. To date, there are 33 rep firms with rep contracts covering 74 individual markets. These rep firms are highly skilled in a variety of boiler related products that are installed in a typical Central Energy Plant. You can find the rep in your local area on our website by clicking on the rep locator tab at: [www.lipten.com](http://www.lipten.com)

The most recent representative firm to join the Lipten network is RPM Sales of Billings, Montana. This firm is responsible for the entire state of Montana. You can obtain their complete contact information on our website on the rep locator map.



Lipten recently obtained an order from Hughes-Renova for engineering, procurement and construction for a Digester Gas Project. The CombustionPac™ Burner management System supplied as part of this project was the 400th unit built by Lipten. The order was obtained by Lipten's Omaha representative, Hughes Machinery Company.



**Spotlight On .....**  
**W. C. Rouse & Sons Inc.**  
**Greensboro, NC**



W.C.Rouse & Son has provided boiler room equipment and services in the Carolina's for over 60 years. With offices in Greensboro, Charlotte, and Wilmington, North Carolina as well as Columbia and Greenville, South Carolina. W.C. Rouse is able to respond to their customer's needs quickly.

In addition, with their broad line of products and 24/7 service availability through their service division, they have become a dependable resource for end users, contractors and engineers. They have a broad range of experience on all brands of products, so they are able to advise their customers regarding what will work and what will not.

On a recent telephone call, Tom Rouse, President, Said, "Our association with the Lipten Company is a natural. They provide high quality engineering, procurement and installations using the best products at a competitive price." Whenever Tom is asked how he is doing, he always responds, "Better than I deserve". He credits that response to his great employees and the best customers.

Lipten is pleased to have W.C. Rouse representing them in the North and South Carolina markets. They are making an impact for Lipten already, even though they have only been our rep for a short time. W.C. Rouse can be reached at 336-299-3035..... Their website is [www.wcrouse.com](http://www.wcrouse.com)



## Biomass Energy Solutions:

What impact is the rising cost of fuel having on your Central Energy Plant? What direction is your ROI going; north or south? Everyone we have spoken with recently tells us that the costs of operating their plant has never been higher. Most people are concerned that we have not seen the end of it yet. No one can afford to ignore how high the operational costs are getting today, especially when they have such a direct impact on your bottom line. Someone in your organization must take the lead and find the solutions quickly. If the rising fuel costs aren't enough, add to the equation the fact that most of the Central Energy Plants that have been built did not allow for equipment designs that required high operational efficiencies. Poor equipment efficiencies and rising costs of fuel has resulted in a much lower return on investment than owners had planned on when they built the facility.

Lipten's "Biomass Sustainable Energy Solutions" business segment focuses on installations where the energy costs are seriously affecting the plants ability to be profitable. Lipten can provide your facility with the following benefits quickly:

- Reduced Energy Costs
- Improved Systems Efficiencies
- Multiple, flexible Fuel Options
- Financing—Build—Own—Operate Agreements
- Operational Sustainability

Call us today to schedule an On-Site Audit. 38 years of EPC experience has given us the knowledge and the confidence you need to get back to profitability.

### DID YOU KNOW ?

- Lightning strikes men about seven times more often than women and the odds of being struck are 600,000 to one.
- The Electric chair was invented by a Dentist
- You will drink about 20,000 gallons of water in your lifetime.
- An Ostrich can run up to 43 miles per hour
- A group of geese on the ground is a gaggle but when in the air they are called a skeen.
- The sun is 330,330 times larger than the earth
- The can opener was invented 48 years after cans were invented
- Queen Elizabeth II is one of the 10 richest women in the world.
- By age 65, the average American has watched 9 years of TV.

## Ford Motor Company:

Lipten Company obtained a contract from the Ford Motor Company to provide the necessary engineering, procurement, project management and construction supervision to install a new 1000 BHP boiler for the Ford Motor Company at the Sterling Heights, MI Van Dyke facility.

The new boiler is being installed to replace Ford's existing boilers due to a reduced steam demand at the facility. The boiler is designed to produce 33,400 lbs/hour of steam for their existing powerhouse. In order to enhance boiler efficiency, a new Feedwater Economizer is being installed.

Lipten Company will also be providing all engineering, procurement, and fabrication of the combustion control and burner management system for the boiler. A Combustion-Pac™ system was chosen for this application. In addition to the controls, a Variable Frequency Drive is being installed to the boiler's combustion air fan to provide additional energy savings.

The project began at the facility in September of 2007 and has a completion date scheduled for November 2007. To date, all targeted items have been completed on time and in satisfactory manner.

This project is just one of many projects that Lipten has performed for the Ford Motor Company over the past thirty years.

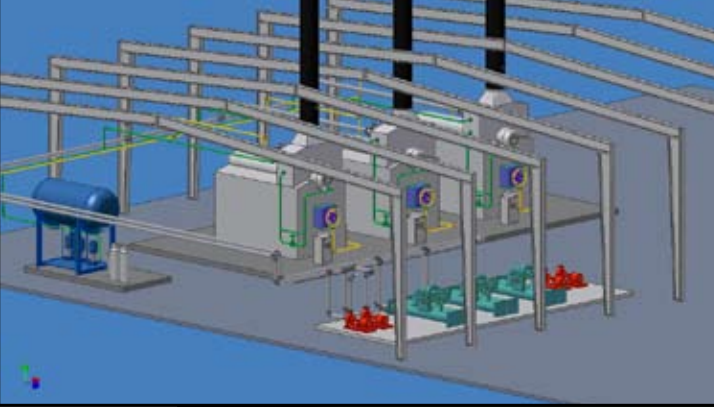


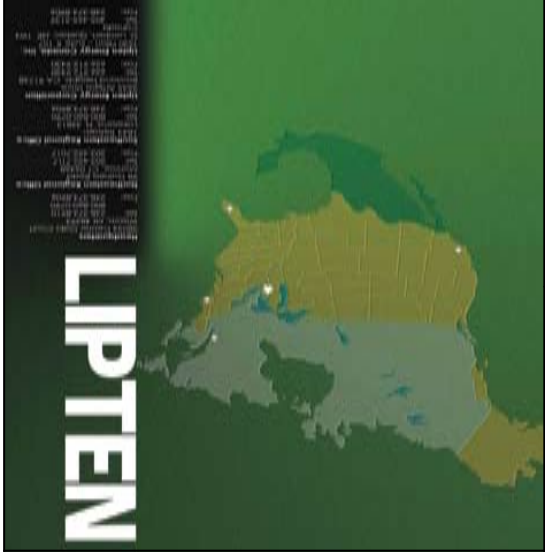
**New Boiler For The Ford VanDyke Project**

To address any specific concerns that you might have regarding issues within your facility, please contact Lipten at: 800-860-0790. Our engineering staff will be happy to assist you in any way we can.

**Find us at: [www.lipten.com](http://www.lipten.com)**



UPCOMING EVENTS	WHAT'S INSIDE:
<p><b>2007:</b>  Nov. 28th: <b>BioFuels Workshop</b>  Philadelphia, PA  Dec. 2-4: <b>Canadian Renewable Fuels</b>  Quebec City, Quebec  Dec. 3-5 <b>Future Fuels 2007</b>  Washington, D.C.  Dec.9-10 <b>Power Gen</b>  New Orleans, LA</p> <p><b>2008:</b>  Feb. 3-6 <b>National Biodiesel Conference</b>  Orlando, Florida  Feb. 19-21 <b>Power-Gen Renewable Fuels</b>  Las Vegas, NV  Feb. 25-27 <b>RFA Annual Conference</b>  Orlando, Florida  March 4-6 <b>International Renewable Fuels</b>  Washington, DC  April 15-17 <b>BioMass Conference</b>  Minneapolis, MN  June 16-08 <b>Fuel Ethanol Show</b>  Nashville, Tennessee  Our Booth # 618</p>	<p><b>PAGE 1:</b> <b>General Motors Project Information</b></p> <p><b>PAGE 2:</b> <b>Hughes Renova Project Information</b>  <b>New Rep Spotlight: North Carolina</b></p> <p><b>Page 3:</b> <b>Ethanol Facility Energy Solutions</b>  <b>Ford Motor Boiler Project</b>  <b>Did You Know?</b></p> <p><b>Page 4:</b> <b>Events Calendar</b>  <b>What's Inside</b></p> 



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